



Dr. James T. Carlo
President, IEEE Standards Association

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30 January 2004

Mr. Li Zhonghai
Chairman
Standardization Administration of China (SAC)
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cc: Minister Wang Xudong, Ministry of Information Industry (MII)

SUBJECT: Invitation to meet with the IEEE Standards Association

Dear Mr. Li,

I would like to introduce myself. I am Jim Carlo, President of the IEEE Standards Association (IEEE-SA), the standardization unit of the IEEE, a worldwide engineering organization with 380,000 members. The IEEE-SA is an open standards developing organization with worldwide scope and participants from many countries, including China. The IEEE-SA operates in accordance with the World Trade Organization's *Code of Good Practice for the Preparation, Adoption and Application of Standards*. We have a close relationship with ISO and IEC; in fact, many of our standards have become formally internationalized through ISO and IEC. In addition, IEEE has recently become an ITU-R Sector Member (as an international organization), and is recognized by ITU-T.

The IEEE-SA is the parent body of a number of standards developing committees, including the IEEE 802 LAN/MAN Standards Committee (IEEE 802). I would like to follow up on IEEE 802's letter to you of 23 November 2003. That letter, which can be found at http://ieee802.org/16/liaison/docs/L80216-03_19.pdf encourages stronger links between Chinese entities and the IEEE-SA. It also suggests the possibility of a meeting between the IEEE-SA and SAC leadership.

The IEEE-SA is very interested in meeting with SAC. We hope that this meeting would be an opportunity for the exchange of information and views regarding the value of cooperative activity. We propose the following goals:

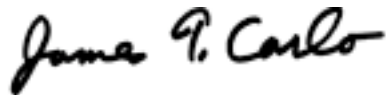
- (a) For IEEE-SA to better understand the Chinese standardization system and the role of SAC.
- (b) For the Chinese standardization authorities to better understand the IEEE-SA as a developer of international standards, and to learn more about its activities and procedures.
- (c) To encourage the participation of the Chinese community in IEEE-SA activities.

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I will be in China along with Ms. Terry deCourcelle, IEEE-SA Director of International Standards Programs and Dr. Roger Marks, Chair of the IEEE 802.16 Working Group on Broadband Wireless Access in conjunction with IEEE 802.16 Working Group meeting <http://ieee802.org/16/meetings/mtg31>, in Shenzhen, China on 17-20 May 2004. May I propose a meeting with you and representatives of MII on 17 May, concluding with dinner, and followup discussions either in Shenzhen or Beijing as appropriate? If this is not convenient, I encourage you to propose an alternative time and place.

We look forward to hearing your views on our proposal.

Sincerely,

A handwritten signature in black ink that reads "James G. Carlo". The signature is written in a cursive, flowing style.

cc: Terry deCourcelle
Roger Marks